

## Message Text

UNCLASSIFIED

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64

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 RSC-01 /019 W

----- 124801

R 151900Z NOV 74

FM AMCONSUL GUAYAQUIL

TO USDOC WASHDC

INFO SECSTATE WASHDC 3491

AMEMBASSY QUITO

UNCLAS GUAYAQUIL 1306

E.O. 11652: N/A

TAGS: BEXP, EC

SUBJ: SPECIAL TRADE OPPORTUNITY

REF: A. GUAYAQUIL 150; B. GUAYAQUIL 765

1. CIVIL ENGINEER JOSE ARCE CROVARI, NEWLY APPOINTED MANAGER, EMAP - EMPRESA MUNICIPAL DE AGUA POTABLE, GUAYAQUIL (THE MUNICIPAL AGENCY SUPPLYING DRINKING WATER TO GUAYAQUIL AND ENVIRONS) INDICATED IN CONVERSATIONS WITH ECON/COMM OFFICER NOVEMBER 12 THAT HE WILL BE ARRIVING IN WASHINGTON ON OR ABOUT NOVEMBER 28 TO CONTINUE DISCUSSIONS CARRIED ON BY HIS PREDECESSOR, ENGINEER ROBLES, WITH WORLD BANK IN CONNECTION WITH PENDING 23.2 MILLION DOLLAR LOAN (SEE PAR. 2 REF B).

2. ARCE ALSO DESIROUS OF PERSONALLY CONTACTING RELIABLE SUPPLIER OF LIQUID CHLORINE, FUTURE SUPPLY OF WHICH UNCERTAIN HERE. ALTHOUGH LESS SPECIFIC, ARCE HAS ALSO INDICATED DESIRE TO VISIT PLANTS (OR PROJECTS) SPECIALIZING IN WATER PIPES DESCRIBED IN PARA. 5, REF B. ROUTINE "COMMERCIAL INVITATION" FORMAT ALSO BEING POUCHED TO USDOC IN THIS RESPECT. IN VIEW OF CONTEMPLATED MILLIONS OF DOLLARS OF INVESTMENTS BY EMAP IN EXPANSION OF LOCAL WATER SUPPLY AND NEED TO INSURE SUPPLIES OF BASIC TREATMENT CHEMICALS, BELIEVE THAT OFFICIAL ATTENTION TO HIS VISIT WARRANTED. CONTEMPLATED ITINERARY WASHINGTON-LOS ANGELES-SAN DIEGO-LOS ANGELES.

3. WHILE IN WASHINGTON ENGINEER ARCE PLANS STAY ROGER SMITH

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HOTEL, OR ALTERNATIVELY, PRESIDENTIAL HOTEL. APPROPRIATE USDOC

OFFICIAL MAY WISH TO CONTACT ENGINEER ARCE PERSONALLY. HE DOES  
NOT SPEAK MUCH ENGLISH.

4. WILLIAM F. SCHRAGE.  
DEWITT

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 15 NOV 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ACTION ARA  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** A. GUAYAQUIL 150; B. GUAYAQUIL 765  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** izenbei0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 02 OCT 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <02 OCT 2002 by chicheje>; APPROVED <12 FEB 2003 by izenbei0>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SPECIAL TRADE OPPORTUNITY  
**TAGS:** BEXP, EC  
**To:** COM  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005